3/24/22, 8:31 AM Net Sales of Cotton

U.S. EXPORT SALES FOR WEEK ENDING 3/17/2022

Cotton: Net sales of 307,500 RB for 2021/2022 were down 17 percent from the previous week and 7 percent from the prior 4-week average. Increases primarily for China (130,200 RB, including decreases of 8,900 RB), Turkey (71,700 RB, including decreases of 200 RB), Bangladesh (26,500 RB), Pakistan (25,700 RB, including 200 RB switched from the United Arab Emirates and decreases of 100 RB), and Vietnam (23,400 RB, including 1,400 RB switched from South Korea, 500 RB switched from Indonesia, 500 RB switched from Japan, and decreases of 200 RB), were offset by reductions for South Korea (1,400 RB), Guatemala (200 RB), and the United Arabia Emirates (200 RB). Net sales of 67,400 RB for 2022/2023 were primarily for China (21,800 RB), Thailand (13,600 RB), Pakistan (9,700 RB), Turkey (7,900 RB), and Guatemala (6,100 RB). Exports of 442,700 RB--a marketing-year high--were up 36 percent from the previous week and 29 percent from the prior 4-week average. The destinations were primarily to China (173,500 RB, including 46,000 RB - late), Vietnam (74,700 RB, including 12,500 RB - late), Turkey (50,400 RB, including 5,500 RB late), Pakistan (37,100 RB, including 2,300 RB - late), and Mexico (23,700 RB). Net sales of Pima totaling 3,000 RB were down 76 percent from the previous week and 53 percent from the prior 4-week average. Increases were primarily for India (1,200 RB), China (700 RB), and Turkey (600 RB). Exports of 5,800 RB were down 25 percent from the previous week and 61 percent from the prior 4-week average. The destinations were primarily to China (2,000 RB), Peru (1,700 RB), and Vietnam (1,500 RB).

Optional Origin Sales: For 2021/2022, options were exercised to export 4,400 RB to Pakistan from the United States. The current outstanding balance of 57,200 RB is for Vietnam (52,800 RB) and Pakistan (4,400 RB).

Exports for Own Account: For 2021/2022, the current exports for own account outstanding balance is 100 RB, all Vietnam.

Late Reporting: For 2021/2022, exports totaling 80,600 RB of upland cotton were reported late to China (46,000 RB), Vietnam (12,500 RB), Bangladesh (5,900 RB), Turkey (5,500 RB), South Korea (3,600 RB), Indonesia (2,600 RB), Pakistan (2,300 RB), Thailand (700 RB), India (600 RB), Guatemala (500 RB), and Peru (400 RB).

| U.S. EXPORT SALES | | ALL UPLAND 1404 | | | | | PIMA 1301 | | | |
|-----------------------|--------------|------------------------|----------|-----------|----------------|--------------|------------------------|----------|-----------|----------------|
| WEEK ENDING 3/17/2022 | | CURRENT MY | | NEXT MY | | | CURRENT MY | | NEXT MY | |
| FAX 202-690-3273 | | THIS WEEK | YEAR AGO | THIS WEEK | YEAR AGO | | THIS WEEK | YEAR AGO | THIS WEEK | YEAR AGO |
| OUTSTANDING SALES | | 7,670.9 | 5,351.8 | 2,352.4 | 1,501.6 | | 160.3 | 257.5 | 15.0 | 1.1 |
| KNOWN | | 0.0 | 0.0 | 0.0 | 0.0 | | 0.4 | 0.0 | 0.0 | 0.0 |
| UNKNOWN TOTAL | | 7,670.9 | 5,351.8 | 2,352.4 | 1,501.6 | | 160.7 | 257.5 | 15.0 | 1.1 |
| OPTIONAL ORIGIN | | 57.2 | 0.0 | 0.0 | 0.0 | | 0.0 | 0.0 | 0.0 | 0.0 |
| ACCUMULATED EXPORTS | | 6,292.4 | 9,146.8 | XX | XX | | 270.5 | 477.4 | XX | XX |
| EXPORTS FOR OWN ACCT | | 0.1 | 34.4 | XX | XX | | 0.0 | 0.0 | XX | XX |
| NET CHANGE IN SALES | | 307.5 | 271.2 | 67.4 | 69.4 | | 3.0 | 7.0 | 0.0 | 0.0 |
| | | CURRENT MARKETING YEAR | | | NEXT MY | | CURRENT MARKETING YEAR | | | NEXT MY |
| COUNTRY | NEW SALES | DEST. CHGS. | CANCEL | EXPORTS | SALES (NET) | NEW SALES | DEST. CHGS. | CANCEL | EXPORTS | SALES (NET) |
| TURKEY | 71.9 | | 0.2 | 50.4 | 7.9 | 0.6 | | | | |
| JAPAN | 2.5 | -1.0 | | 1.4 | | | | | | |
| TAIWAN | 6.2 | | | 2.7 | | 0.4 | | | | |
| CHINA | 139.0 | | 8.9 | 173.5 | 21.8 | 0.7 | | | 2.0 | |
| INDIA | 1.0 | | | 5.4 | | 1.2 | | | 0.7 | |
| BANGLADH | 26.5 | | | 14.7 | | | | | | |
| INDNSIA | 4.4 | -0.2 | | 13.4 | | | | | | |
| KOR REP | | -1.4 | | 17.5 | | | | | | |
| MALAYSA | 1.4 | | | 0.8 | | | | | | |
| PAKISTN | 25.6 | 0.2 | 0.1 | 37.1 | 9.7 | | | | | |
| THAILND | 4.3 | 0.1 | 4.4 | 5.2 | 13.6 | | | | | |
| U AR EM | | -0.2 | | | | | | | | |
| VIETNAM | 21.1 | 2.5 | 0.2 | 74.7 | | | | | 1.5 | |
| C RICA | | | | 0.9 | | | | | | |
| COLOMB | 6.3 | | 0.2 | 0.7 | | | | | | |
| ECUADOR | 1.6 | | | 1.2 | | | | | | |
| GUATMAL | | | 0.2 | 5.5 | 6.1 | | | | | |
| HONDURA | | | | 1.4 | | | | | | |
| MEXICO | 9.0 | | 0.3 | 23.7 | 5.8 | | | | | |
| NICARAG | | | | 2.4 | | | | | | |
| PERU | 1.0 | | | 2.8 | | | | | 1.7 | |
| SALVADR | 0.3 | | | 7.1 | 2.5 | | | | | |

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TOTAL 322.1 0.0 14.5 442.7 67.4 3.0 0.0 0.0 5.8 0.0